Lead with Enthusiasm!

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PRESENTED BY:
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Nothing great was ever achieved without enthusiasm.

~Ralph Waldo Emerson
Energy

- Be enthusiastic about your work or cause!
- Be enthusiastic about your role as a leader!
- Be passionate!
- Be a source of inspiration!
- Be a motivator!
A Nurturing Spirit
“The process of caring for and encouraging the growth or development of someone or something.”
• Connect.
• Practice gratitude.
• Learn to forgive.
• Be compassionate.
• Be accepting.
• Create rituals together.
• Spend the right amount of time together.
A Transformational Style

• Inspire your team with a shared vision of the future.
• Be a highly visible leader.
• Spend a lot of time communicating.
• Don’t be afraid to delegate responsibility amongst your team.
Honesty

- A good leader has an exemplary character.
- Trustworthy
- Integrity
- “Walk the talk”
- True authority is born from respect for the good character and trustworthiness of the person who leads.

THE TRUTH IS LIKE A LION. YOU DON’T HAVE TO DEFEND IT. LET IT LOOSE. IT WILL DEFEND ITSELF. 
- St. Augustine
Unity
“The state of being united or joined as a whole.”

- Find common ground.
- Plan team activities.
- Celebrate success.
- Challenge the few objectors.
- Embrace the influencers.
- Communicate effectively.
Synergy
“The interaction or cooperation of two or more organizations, substances, or other agents to produce a combined effect greater than the sum of their separate effects.”
• Shared visions, values, and goals.
• Good leadership and followership.
• Trust, respect, and compassion.
• Positive environment.
Innovation
• Enable people to solve their own problems.
• Make innovation cool.
• You want to be different, so be different already!
Accountability

• Clear roles, team leadership and individual ownership.
• A sense of ownership for team results.
• Freedom, support and control to navigate competing priorities.
• It’s not about punishment.
• It’s about improvement.
• The expectation of evaluation.
• Integrity counts.
Success

• Discuss personal goals alongside professional aims.
• Connect employee aims to larger company objectives.
• Set challenging yet achievable targets.
• Write the goals down.
• Create a plan for success and stick to it.
Mentoring

- A professional development tool.
- Can help employees navigate organizational culture, solve problems and advance their careers.
- Mentor needs a desire to help others, willingness to invest time, relevant knowledge/expertise, willingness to share failures and learning experiences.
- Protégé needs commitment to expand and willing to learn, able to receive criticism/feedback, willing to ask for help, willing to be accountable.
Lead with:

- Energy
- A Nurturing spirit
- A Transformational style
- Honesty
- Unity
- Synergy
- Innovation
- Accountability
- Success
- Mentoring
Leaders

- Do not “have” subordinates
- Give up formal authoritarian control
- To lead is to have followers, and following is voluntary
- Appeal to people and show them how following you will allow them to pursue their hearts' desire

Managers

- Have subordinates
- Have a position of authority vested in them by the company
- Their subordinates work for them and largely do as they are told
- Have a “Do as I say” attitude

How do they motivate personnel?
Titles are from above.
People below you will decide if you’re a leader.
Management is doing things right.
Leadership is doing the right things.
You cannot lead by example if you are a bad example.
People may not remember you or what you said. They remember how you made them feel.
Top reasons for quitting a job:
1. Not listened to
2. Not cared about
3. Not appreciated
4. Not respected
5. Low pay
The **worst** leadership style is wishing your employees were more like you.
Accept people as they are, but coach them to a higher standard.
Employees do NOT come to work to fail. They desire to succeed.
You get out of life, and your career, what you put into it.
Most magnetic trait: Gratitude. People love to be around grateful people.
Critique the performance, not the performer.
What are you doing for others that they cannot do themselves?
It is the little things done consistently that make the greatest difference.
Everyone knows something you don’t.
Be a good listener.
A vision without a plan is a wish list.
Procrastination is the friend of failure.
You must succeed in the current reality.
Rise above your circumstances. When I play ‘victim’ I serve no one.
Believe or Leave.
If you’re looking forward to Wednesday, your life is already going downhill.
If you don’t like your life, change it!
Contact me!
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