NBAA
A Winning Outcome with a Winning Team

Wednesday, November 2 | 1pm – 2pm

PRESENTED BY:
David Cooke
Josh Mesinger
Jay Mesinger
Purpose:

- To help NBAA members who buy, sell, or lease aircraft use their broker and attorney collaboratively and effectively as a team to secure the best result.
Introductions:

David Cooke

Josh Mesinger

Jay Mesinger
Do you need a broker **and** a lawyer?
The simple answer is Yes!
What can a broker do for you?
What can a lawyer do for you?
The Team Approach – Client, Broker, Lawyer
Key Steps
Forming the Deal on a Used Aircraft
Letter of Intent or Offer?
Agreement of Purchase and Sale
The Closing Itself
Thank you for joining us!

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