Power of Pooling: Report Out
March 2019

Topics Discussed

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Overall Comments
Loss Areas

Liability

• Sexual abuse and molestation
• School violence
• Cyber
• Wrongful incarceration
• In custody injuries and deaths
Workers’ Compensation

• Jails and corrections
• Law enforcement
• Expanding presumptions
Staffing

- Retention of key staff
- Career tracks and ladders for a small staff
- Knowledge transfer from longtime staff

Technology

- Member portals and dashboards
- Data analytics and predictive modeling
- Balance the technology and personal connections within member relationships
Public Entity Employment

• Employee shortages and training concerns
  – Jails and correctional facilities
  – Law enforcement officers
  – Teachers
• Collective bargaining relationships
Soft Market Strategies

- Messaging the value proposition of pools through changes in local body staffing and electeds
- Maximizing use of technology – portals, dashboards, apps, online tools, data analysis
- Expanding coverage
- Streamlining processes (i.e. applications)
- Learning to truly market the pool

Pool Board Governance

- Finding the right Board members
- Balancing needs for longevity with fresh perspective
- Building knowledge, quickly
- Training and understanding of best practices
Resource Needs

I need to...

• Learn how to better analyze my pool’s data (we’ve gathered information, now what?)
• Quantify the value of my pool to its members
• Increase my pool’s advocacy efforts and proactive outreach to regulators
• Increase my flexibility for/to members
• Be more open to change
I want to learn from other pools...

- How we can share and compare data
  - Health care cost containment
  - Sexual abuse claim costs
- How best to structure cyber coverage, what risk management to offer
- How to effectively combat expanding presumptions
- Which service providers they work with, and whether the relationships are successful

### Resource Needs

**AGRiP Resources**

- Webinars and prior conference sessions
- Tech Peer Forum
- PR Toolkit
- Residencies
- Cybrary
- Discussion Forums
- Pooling Basics
- Pooling pipeline work
#powerofpooling

• See common themes in sometimes disparate conversations
• Recognize where there could be bigger challenges or opportunities
• Pick the one or two things that will be most meaningful in your pool
• Grab resources and ideas to solve for it
• Share it back with your pooling peers